

For Release
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Focus Information Systems Announces Velocity LBM, Providing a Complete Business Solution to Customers in the Lumber and Building Materials Industry

New Solution Immediately Available; Built on SAP® Business One

PALM HARBOR, Fla. – November 10, 2009 – Focus Information Systems (Focus) today announced the immediate availability of the **Velocity LBM** solution, which includes and builds upon the functionality of the SAP® Business One application. Velocity LBM is the first product fully integrated with Microsoft Windows tailored to meet the specific needs of the lumber and building materials industry. Velocity LBM helps companies achieve operational efficiency, create new revenue channels, optimize customer service, and provide accurate data analysis.

Focus is an authorized channel partner for SAP Business One, providing small businesses in the lumber and building materials industry the technology, business processes and consulting knowledge to easily adopt successful, long-term strategies. Velocity LBM is built on the foundation of SAP Business One, provided by a worldwide leader in application software and designed by industry experts with more than 40 years of combined experience developing solutions for the lumber, building materials and millwork industries.

“Typically companies within the lumber and building materials market have had to use several products to track their inventory, and analyze data,” stated Bob Welch, president, Focus Information Systems. “We are excited to offer the Velocity LBM solution, allowing companies an alternative that can not only combine all of their business processes but that is also easy to use and cost effective.”

Vic Scapecchi, president, Seaview Windows (Pompano Beach, FL), stated, “With Velocity LBM, our management team can access reports and information key to our industry and our business at any time and make more timely and accurate decisions.”

Velocity LBM supports the standard workflows, reporting and analytics included in SAP Business One, as well as the additional functionality needed for the lumber and building materials industry. The product is implemented with a set of standard industry-specific workflows and reports. Some of the functionality of the Velocity LBM product include special-order inventory capabilities, light manufacturing, industry pricing options, UM conversions, and an easy-to-use point of sale module.

For a more detailed listing of the specific functionality and features included in the Velocity LBM solution please visit our website at www.velocitylbm.com.

About Focus Information Systems

Focus Information Systems (www.focusinformationssystem.com) is a leading software solutions provider for the Lumber, Building Material, and Millwork industries. The dedicated experts at Focus Information Systems specialize in providing industry specific solutions enabling our clients to gain immediate benefits in better management of their businesses with limited resources and technology infrastructure.

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